

Calm the Conflict!

De-escalate the Drama!

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Intrinsic Motivation

- Caused by habit, personal values, or goals
- Influenced by the whole person, including upbringing, education, peer group & temperament
- Not easily swayed by temporary circumstances
- Example: A long-held religious belief to treat others well

Extrinsic Motivation

- Caused by temporary pressure on the individual
- Influenced by the expectation of reward or punishment
- Easily swayed by changes in temporary circumstances
- Example: A parent threatening punishment if an important test is failed

“I’m sorry I got caught,”
said every thief who ever got caught.



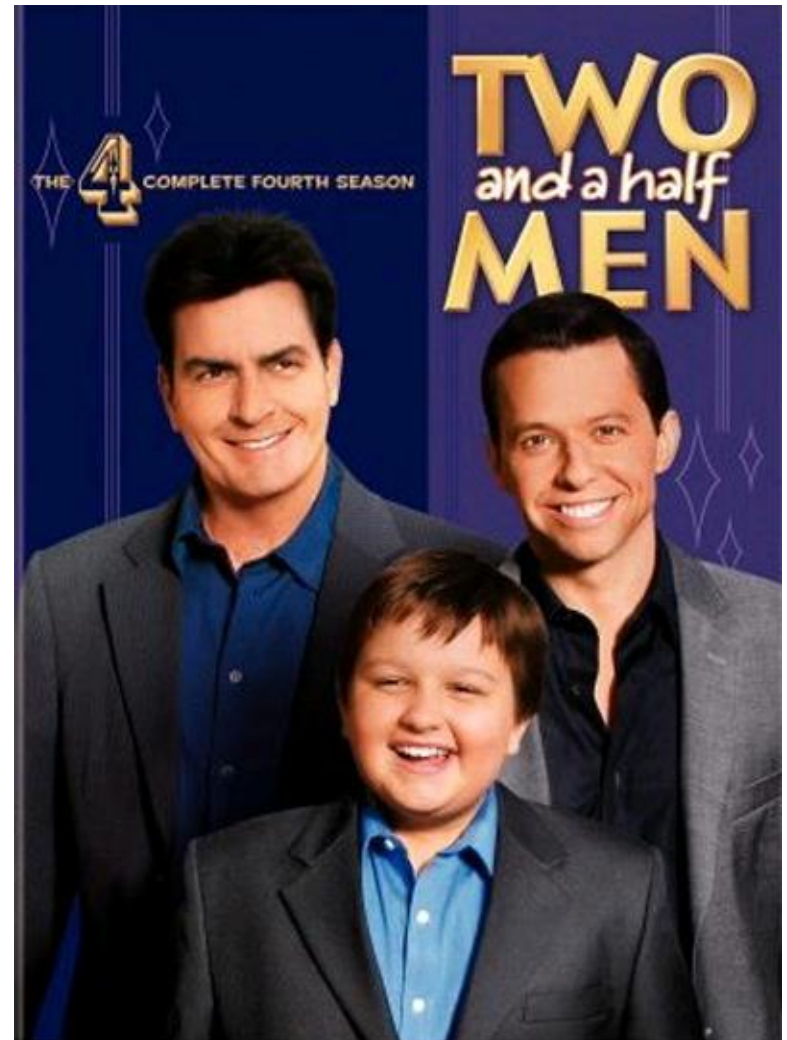
HATERS



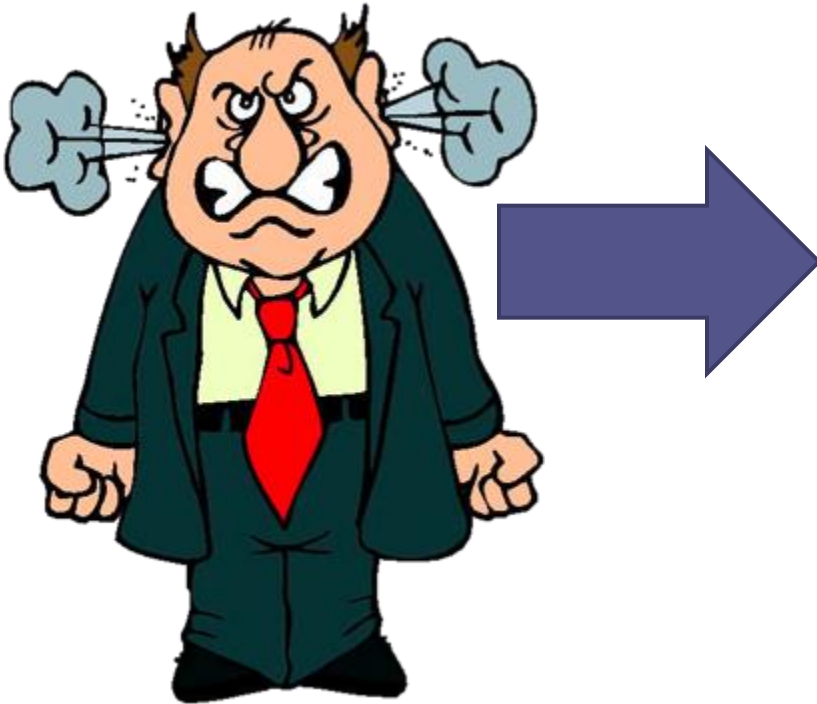
GONNA HATE

2 ½ Rules

- 1) Be kind to each other and to me
- 2) Be kind to the stuff
- 2.5) No whining!



If you get angry, you lose



“Some men you just can’t reach”—Cool Hand Luke



For More Information

- Project Implicit:
<https://implicit.harvard.edu/implicit/takeatest.html>
- Moral Hazard:
<http://thelastpsychiatrist.com/2007/08/interest-rates-and-the-moral-h.html>
- <http://psychcentral.com/blog/archives/2008/04/15/6-difficult-types-of-people-and-how-to-deal-with-them/>